



VISIONING

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Visioning

Facts: Whether you are a follower or leader, you will always need vision to make progress in your task and life. It is erroneous to assume that vision is for leaders alone. No. everyone, young and old need vision.

What is Vision?

a. Vision is the idea that never leaves you, the picture that won't go away. Vision is what you keep seeing even when you close your eyes.

b. Vision is the mental picture about the future. Whatever you see in your imagination that you believe will happen in future is vision. Vision is the picture of the future that creates passion in people.

c. Vision is also not just the ability to see the future but the ability to see the current changes that are

taking place in the present. It takes vision to see the current changes taking place in your field. Vision is an economic enabler and social lifter. What makes you financially powerful and influential in the society is vision.

d. Vision is being able to see people places and things not just the way they are but the way they can be. Vision unites people but also divides, separates people. It separates people who will from those who won't. The world is ruled by visionaries.

e. Vision is to see ahead. It is the acts of seeing things that are invisible. It means having bigger picture. Visionaries are pace setters. They pave the way for others to follow.

f. Vision is to see further than your physical eyes can see. Visionaries don't look, they see. People with vision see money in every problem. They see the vision before it comes. Vision sees where others don't see, how they don't see, what they don't see.

Two Kinds of Vision

1. Personal Vision

Every successful individuals are known for their vision.

- Walt Disney had a broad vision – to make peo-

ple happy and he redefined the entertainment industry.

- Henry Ford sought to democratize the automobile, and the results was a prodigious successful automobile empire.
- George Marshall's vision was to develop the mightiest army in the world. He began with an army of 200,000 men in 1939, and by 1945 had created a force of 8.3 million.
- Bill Gates had a vision that every computer in the world will use Microsoft software, and his success is legendary.

2. Corporate Vision

This is a vision that impart many people and society.

Facts about Corporate Vision

1. God doesn't give vision to a group or committee. He gives vision to an individual who shares the vision with the group and transfer it to them. The member of the group then run with the vision because they find it in a place for their own personal visions to be fulfilled.
2. The corporate vision will always accommodate many personal vision.
3. Gifted people with unique vision comes to-

gether to fulfill a corporate vision.

4. Corporate vision determines the kind of people God will direct your way. Vision determines those that will gravitate toward the vision.
5. It is specific, distinctive and directional.

Invest in Your Vision

Most people are always seeking who will support their vision without knowing that others need to see you invest in your vision before they can join the vision or support it. You will always need to invest your time, resources, energy, planning and 'a never giving up spirit' into that vision. You need this skill: don't go about telling people to join a vision, let the progress of the vision attract others to join you.

If you will mobilize people to join your vision when you haven't invested in it, you need to identify the benefits they will be rewarded with if they become part of the vision. So, in a situation you want people to invest their time, energy and resources in your vision, let them know the benefits they will get by investing in the vision.

All Success was Once a Vision

It's what you see that makes you seen. In other words, it is what you are shown that makes you a show. You see, success is a vision, that is, what you imagine behind the corner of your brain that you bring to your face in life. Every success was once a vision. Whatever you see in your head is what you have the power to produce.

Every products, service, company, organization and so on today were once visions in the heart of some people. The clothes you wear, the shoes you put on, the car you drive were all the vision in the heads of some people. Vision sees the visible in the invisible and feel the tangible in the intangible. That's why you must never belittle the power of vision.

Let's be real. There is no future without a vision. You see there are two kinds of future.

- a. The future as a date
- b. The future as a vision

It's unfortunate that most people relate with the future as a date. When they hear or mention the future, they are referring to many months or years ahead. So, this kind of people don't know what should be in the future but know that they will see ten, fifteen, twenty years ahead. They can see the years but can't predict the events that should happen

in the years ahead. If you only have the future as dates, you will end up a nonentity and nobody in life. Life gets hard on people at old age because they never had a picture of events that should happen in years ahead.

But there are other kinds of people. They are the ones who see the future as a vision and every vision as the future. In other words, they don't only think about years ahead but have a picture of what should be or happen in years ahead. You should have a picture of the product you want to produce, the service you want to render, the company or organization you want to start, the places you want to visit or travel to, the qualifications you want to get, and so on. It's by having this picture in your heart that you have the future. Some people are waiting to get into the future - those were people who see the future as dates. But there are those who have the future in them, they are the ones that have captured the picture of what should be or happen in years ahead.

Many mistake movement for progress because they never learned that progress is only accomplished when movement is in the direction of where a person is meant to be headed. You must regularly move in the direction of the vision you have. That company will remain a picture in your head as long as you don't start finding out the steps to take and

actions to take towards the fulfilment of it. You don't wish to have a vision fulfill itself, you work towards it. After you catch a vision, proceed to find out the action required for the manifestation of that vision.

Date Your Vision

The moment you date your vision, you must ensure that the date is realized anyways. Dating your vision means setting a deadline for the fulfilment of that vision. No deadline, no fulfilment.

Many people go about with their condition instead of going about everywhere with their vision. Stop making your condition known to people, it will make them hate you. You've got to start trending your vision so you can become attractive. Your condition will always attract pity but your vision will always attracts a team. Everybody is going through something, the wise ones don't go about sharing what they are going through, they share what visioning. Your vision is powerful to bring you out of your condition.

You've got to know that a vision without a date is picture that will never see the day. Date and actions are the difference between a vision and reality. You've just got to know that date (deadline) should always come before actions. You should put a date to your vision. Reality is not for a visionary

but for the man who set date and take actions. You should give date to all your vision. The moment you set a date and begin to take steps, you then must be consistent.

Don't wait for something big to occur, start from where you are with what you have and that will always lead you into something greater. As you keep doing what you are doing, you must regularly catch a vision for change. When you start something, there is always a change you need to make to step into the next level. It takes the ability to see the hidden changes to be able to make changes.

Many people complains about lack of resources as the hindrance to fulfilment of their vision, but that's sometimes not correct. They are the one that don't catch a vision of how to utilize their resources. You see, if you don't see how to utilize the resources you have, you can't be resourceful. Most people are seeking external people to help them but sometimes, you are the people you are waiting for. In other words, you are the person that will get that connection for you by being courageous and step into that office to take the the key officer there. Learn to honor where you are with your best and in a short time, it will be evident that your vision is realized.

Scan People

Team building will always come before vision building. You must be selective in your team. How can you do this when you don't know the people? You need a team of people who can complete you not those that will compete with you. If you won't have that, ensure you scan the people before they join the team. People builds vision and people also destroy visions. You need a team of people who are comfortable at the competence of others. You need a team of those who aren't jealous of others.

To get the right people in a team, you must always scan. You scan people by finding out what they can do, how they relate with others and their behavioral patterns. You must always check out for chemistry, capacity, credibility, competence and character in people before involving them in your

team or vision. Sometimes, they may not have some of these but if you perceive that they have obedience spirit and willing to be corrected, then, you can always involve them and give them the opportunity to grow. You should bear in mind that training is the way to growing your people or organization. No organization will grow if the people working there aren't trained.

Insight for Ministry Founders

God will not call everyone to start a ministry but God wants every christian to work in ministry. So, God will give less than twenty percent the vision to start a ministry and release the remaining over eighty percent to serve in the ministry founded by others. Here is the fact: every vision truly given by God has people attached to it. So, if the vision to start a ministry is from God, the people will come. But if someone is moved by his desires or ambition to start an independent ministry probably because he is gifted or commended by those under his preaching, such will later find out that gifting isn't what builds a ministry. Few years ago, I attended the inauguration of a ministry, but the ministry was shut down in less than two years. Well, many people assumed it was based on the founder's family, some assumed it's a spiritual warfare, some assumed

it's was due to improper management, systems and structures. After about six months, I later discovered that the founder wasn't called to start the ministry, he only started because he felt he's gifted and experienced enough to start. He just fabricated all kinds of stuffs and declared that the vision of the ministry. You see, when you see a man given a vision indeed, it will show. I have learned that God gives personal vision to all but gives corporate vision to few so that the personal visions of all can find expression in the the corporate visions. As a leader, you must learn to enlarge your corporate vision to accommodate many personal visions. In a ministry or organization, God will always bring together many gifted people and unique visions to fulfill a corporate vision. It is wise for a believer to know the ministry he or she is called to serve. In that ministry or church you find yourself, there's something God wants to do through you there, find it out. The moment you discover that thing God wants you to do in that church, then, you got a vision already. The vision God will give you to fulfill in that ministry or church where you serve will be connected to a department or unit. That vision will magnify your gifts and abilities and will cause you to be a blessing to many in that ministry or church. Someone may ask what if the leadership doesn't want me to implement the plans for the vision I have?

Well, if the vision is truly from God, the leadership won't reject it because it will lead to the fulfilment of the corporate vision. The reason many have issues with leadership is because they want it to be known to everyone that the vision was theirs and that won't work. You may have an expression in a corporate vision but never seek recognition for you may not get it. Catch this, you get the recognition you desire when you go about doing the task. As you carry out the vision, people will see you and that way, you get recognition. Stop waiting for leadership to mention your name to everyone that you did something, they may not do it and you'll feel disappointed. Real recognition is when you're seen doing the work not when you are praised by their words.

All founders need to know that the main thing about vision is that it's specific. When pastors are asked what their vision is, they reply that "their vision is to win their city for Jesus," some will say "to preach the gospel to every creature," others will say "their vision is to make Jesus known to everyone." In fact, some read that the apostles, prophets, evangelists, pastors and teachers are to equip the saints for the work of ministry, so they derived their vision from that and declared that their vision is "to equip the people for the work of ministry." You see, all these aren't vision and can never be, they are all form of mission. Your mission

gives an overall idea of what and how you want to achieve. Every church or ministry should preach the gospel, equip people, take cities, make Jesus known and so on.

The fact is that a vision is that single one thing that distinguishes your church, ministry or organization from every others. God assigns churches and ministries to certain areas, that's why you must not compare your church or ministry to others because you may not assigned to the same areas. You must not compare your ministry or church to others or measure your success by others because you don't have the same vision. Vision determines the kind of people that God will direct your way. The vision determines those that will gravitate towards you. The vision is what the people in the church or ministry will become. Using our church as an example, the vision is direct and simple, God gave the vision to raise ministers and leaders. So, we will preach the gospel, take cities, make Jesus known, equip the people but we have the vision to raise ministers and leaders. So, all those things we do, the end of it is to raise ministers and leaders. So, if we win a soul, we are seeing that person becoming a minister and leaders. That vision helps us to identify the various methods to achieve it. For example, this book in your hand is written to equip ministers and leaders. A minister in ministry will find this book

interesting and a CEO too will find it beneficial. I know other ministry whose vision is to raise role models. In fact, I know a ministry sent to deliver men from the oppression of the enemies. I know a ministry also sent to preach the message of holiness and take people to heaven. The vision brings the uniqueness. As a founder, you should know that the vision determines the message you'll preach or teach. Ensure the vision is clear and you'll be directed on the path to accomplishment.

Now, if you are serving in a ministry, ensure you catch and master the vision of that ministry. If you're working in an organization or company, catch the vision of your workplace. You have no point working in a place when you don't know what they want to achieve.

Insight for Leaders in Church Organizations

How can a pastor or leader who belong to a ministry or church be praying that God should show or tell him the purpose of his or her life. That's plain ignorance. If you belong to a church or ministry that has a vision, God has ease your burden and prayer. The vision and purpose of the church is that of the Father. The disciples of Jesus never had individual or different vision. They all had same vision and purpose.

All pastors serving in a ministry or church don't have different vision or purpose. The purpose and vision of the ministry or church is theirs. All Pastors and leaders need to know that they are the ones that will produce the vision of the church in the congregation. How can you function in a vision you haven't acknowledged as yours.

If you are asked, what is your personal vision or purpose, your response should be the vision of the church or ministry you belong.

Insight for Leaders

Leaders must not assume that being a visionary leader involves personally developing a vision for the organization. Yes, vision are given to leaders not to committee. But you must understand that you can get a vision alone but understanding how to achieve it is not a simple endeavor.

Vision is composed of one part foresight, one part insight, plenty of imagination and judgment and often a healthy dose ofchutzpah.

Vision flows from the reservoir of our knowledge and experience.

Every significant vision is going to put your courage to test. A certain percentage of people are going to resist you.

A leader is to move people from here to there. To

make them discontent with the way things are. And to accomplish this, you need vision.

As a leader, you must always see more than others. Always see ahead of others.

How to Distinguish Vision from Ambition

Simple! If your vision improves only your life, focuses on your needs and fulfills only your private desires, it is not a vision but ambition. Vision always improve the lives of others.

Vision Processes

1. Vision produces unity.
2. Vision produces relationship.
3. Vision produces communication.
4. Vision produces commitment.
5. Vision produces creativity.
6. Vision produces influence.
7. Vision produces results.

How Leaders Generate Vision

They envision a desirable future for their organization and then develop a plan to achieve the results. The venture can put enormous pressure on leaders as they assume responsibility for interpreting the rapid, global changes around them and for peering into the future to determine the best approach for their organization.

What kind of people are qualified for such demanding task? They are simply leaders who have had a broad range of experiences, who have traveled extensively, have read broadly, who know a wide variety of people, and who have stretched their thinking through education and mosaic of life experiences are thought to have a chance of developing compelling and innovative visions. But the job doesn't end there. once leaders develop a vision, they have the onerous task of communicating

it to their constituent.

Educate Your Vision

You need to educate your vision.

1. Give knowledge to your vision
2. Give exposure to your vision
3. Give plans to your vision
4. Give time to your vision

How to Communicate Vision

It has been said that if you cannot communicate effectively, it is not that you won't be effective but that you don't exist.

Five Ways to Communicate Vision

1. Through Scriptures
2. Through Symbols
3. Through Slogans
4. Through Stories
5. Through Specifics

Note: Before you share vision with people, you must always ask, how does it connect to them?

How Vision Benefits Leaders

1. Vision helps leaders to see what others cannot see. It helps you recognize potential in people, circumstances and places.
2. Vision makes leaders magnet. When people come around them, they begin to get a sense of direction for their lives and a sense of assurance about the future. This assurance is gotten from leaders who have seen the future.
3. Vision helps leaders show the direction and destination to others.
4. Visions set leaders apart. As a leader, you are the most important factor in the dream of your future. You are the magnet that will attract everything and everyone else in the picture.
5. Vision gives leader the magnetic power. When people find one person who can predict the future with certainty, they want to camp around that person. Where there is no vision, there is no leader.

Note:

As a leader, learn to put enough power in your magnet. How? You must grow to the size of the vision.

What do you do if you want to grow?

Whatever it is that you are doing, continue to do it. The growth you are looking for is seasonal. As long as the farmer continues to sow his seed, he doesn't have a problem because some day the power will kick in and turn his seed into a harvest. The real problem happens when the farmer becomes frustrated because he is not seeing immediate results and he stops sowing seeds. When the farmer stops growing his seed, there is nothing for God to grow into his harvest.

Give Vision to Everything in Your life

1. If you have a passion, give it a vision.

Any passion you have that you failed to give a vision to can never prosper you. If you have the passion to help people, how will you do it? That's vision. Many have the passion to serve God but haven't found out how they will serve God.

2. If you have a talent, give it a vision.

Vision gives direction to how you will use your gifts or talents. If you have the teaching gift, then, you can start organizing a program or seminar where you teach. If you have the gift or talent to sing, then, vision will push you to either get into the studio to record songs or organize a concert. Many people have the talent to arrange places and

things excellently, but keep using it in their houses alone. Why can't such you rent a space, turn it into an office and start helping people with setting of homes, offices and so on? You will use your gift or skill and also make profit from it. It is vision that helps you make profit from your gifts.

3. Give vision to your money.

It's through vision that you know where each figure of money should go. Vision for money on paper or notepad is referred to as budget. You'll keep wasting resources if you don't know how to budget. How can you budget when you don't have a vision of what to do with money?

4. Give your circle or reference group a vision.

It's this that will cause you to know the reason you keep relating with some circles or groups. Vision will show you the circle that can give you connection from the one that relaxation. Some circles are to meet just to relax during weekends.

5. Give your education a vision.

Ask yourself, what can I do with my education? Someone asked himself this question and he discovered he can be a consultant to different companies.

6. Give your family a vision.

Set what you want the family to achieve in a short time.



About the Author

Niyi Makinde is an apostle, author and crusader. He is the author of hundreds of books on multiple subjects. He writes with high inspiration and creative wisdom. Great leaders recommend his books. As a minister, he is widely known for healings and miracles.

Apostle Niyi Makinde is the pioneer and president of Rebirth Global Church, a network of churches across the globe. He is also the pioneer of Connect Global, a larger body of churches and ministries across the globe. He hosts the annual Connect Confluence, a global gathering of many believers, various churches and ministries.

Niyi Makinde is highly esteemed and respected by great leaders. He is known for simplicity, in-

tegrity and uncommon wisdom. Many great leaders consider him one of the wisest and greatest among men. He is a father-figure and oversight over many churches, ministries and Christian networks.

You can connect with me on:

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Also by Niyi Makinde

Apostle Niyi Makinde has written many other insightful and powerful books, among which are:

1. Divine Instructions
2. 12 Laws of Divine Instructions
3. Breaking Life Code
4. The Revolutionary Apostle
5. The Power to Prosper
6. The Power to Become
7. 53 Laws of Excellence
8. Church Shift
9. Business Sense
10. Dealing with Human Enemies
11. Wisdom for All-Round
12. Wisdom Power
13. Prayer Force 1
14. Multiply
15. Tithing
16. You Are Different
17. Phronesis for Dating
18. Dating, Marriage and Sex
20. The Power to Get Wealth
21. Spiritual Fatherhood
22. Managing Divine People
23. Understanding Honor
24. Flourish And Grow 1

25. Faith Dimension 1
26. Ministry Laws 1
27. Secrets to Supernatural (Financial) Abundance
28. Running like the Deer
29. Prayer Force 2
30. Making Things Happen
31. You Are a Seer
32. 79 Insights Into Favor
33. New Creation
34. Prayer Education
35. 20 Facts about the Human Spirit
36. Supernatural Visions
37. Understanding Church Systems
38. 11 Facts about the Human Mind
39. The Holy Spirit
40. Dominion in the Realm of Abundance
41. Soul Winning Manual
42. Maintaining Sound Health
43. Faith for Abundance
44. New Levels
45. Wisdom for Abundance
46. The Power of Meditation
47. Understanding Supernatural Dreams
48. Stop Multiplying in Affliction
49. Communication Ethics in Ministry
50. Ministry Ethics 1
51. Warfare for Honor
51. Wave of Increase

52. Praise for Favor
53. Ministers Training Manual
54. Breaking Joy Code
55. The Power of His Name
56. You Are a wonder
57. Roar and Soar
58. The Minister and the Ministry
59. Grace Factor
60. Subdue and Dominate
61. Flourish and Grow 2
62. Overtake
63. Victory over Afflictions
64. The Power of Patience
65. Stand out to Step out
66. Shining like the Sun
67. 30 Channels of Wealth
68. Breaking into Laughter
69. The Power to Dominate
70. Enjoying Health
71. Stronger than the stronger
72. Battle for Wealth
73. Wealth Transfer
74. Maximum Protection
75. The Power to Be on Time
76. Power Activators
77. The Essence of Obedience
78. The Power of words
79. Planting a Branch Church

80. Power Dimensions 1
81. The Power to Live Long
82. The Power to Deliver
83. The Power to Bless
84. Raising the Dead
85. The Power to Heal
86. The Power to Separate
87. The Power of Diligence
89. Financial Prosperity
89. Business Success
90. On Top
91. How to Live Long
92. Warfare for Long Life
93. The Hand of God
94. On Pornography
95. 11 Streams of Healing
96. Fresh Insight
97. Money Sense
98. The Power of Prophecies
99. High Flyers
100. Be Creative
101. No Limit
102. Understanding
103. Dealing with Impossibility
104. Highly Favored
105. You Can Prophecy
106. Expand
107. Entering into Fullness

- 108. 8 Kinds of Men
- 109. The Headship Anointing
- 110. God is with You
- 111. Church Formation
- 112. Ministers' Personal Development
- 113. Time-Planning
- 114. Manifesting Excellence
- 115. Decoding the Blessing of Tithing
- 116. Pastors Manual on Marriage Matters
- 117. Understanding Spiritual Father-Son Relationship in Ministry
- 118. The Art of Leadership
- 119. Visioning
- 120. People Skills
- 121. Your Reality Today Daily Devotional (for teenagers)
- 122. New Beginnings Today Daily Devotional (for adults)

